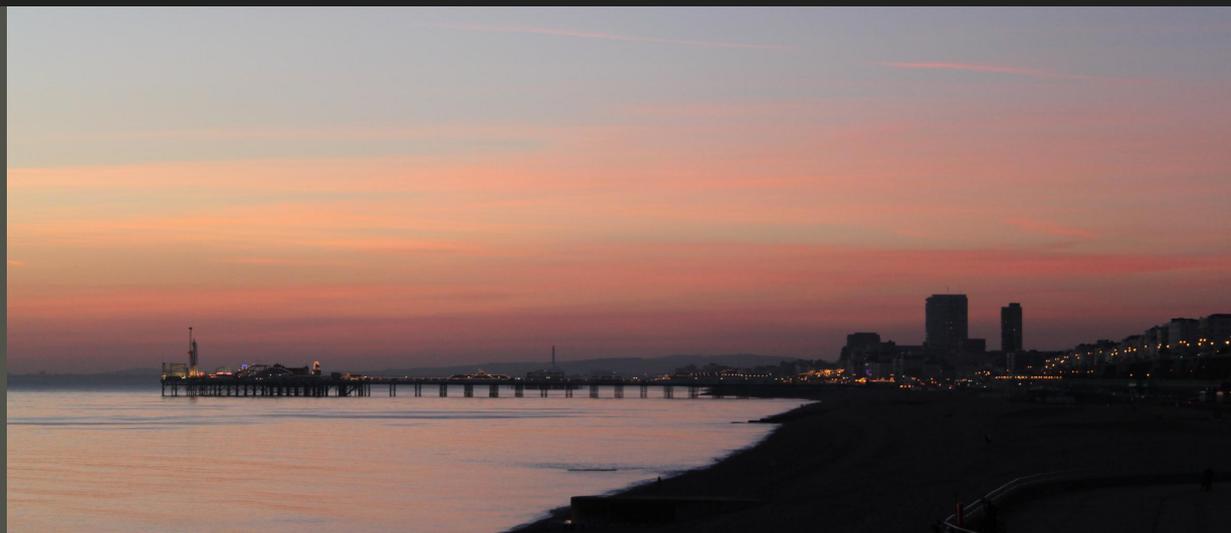
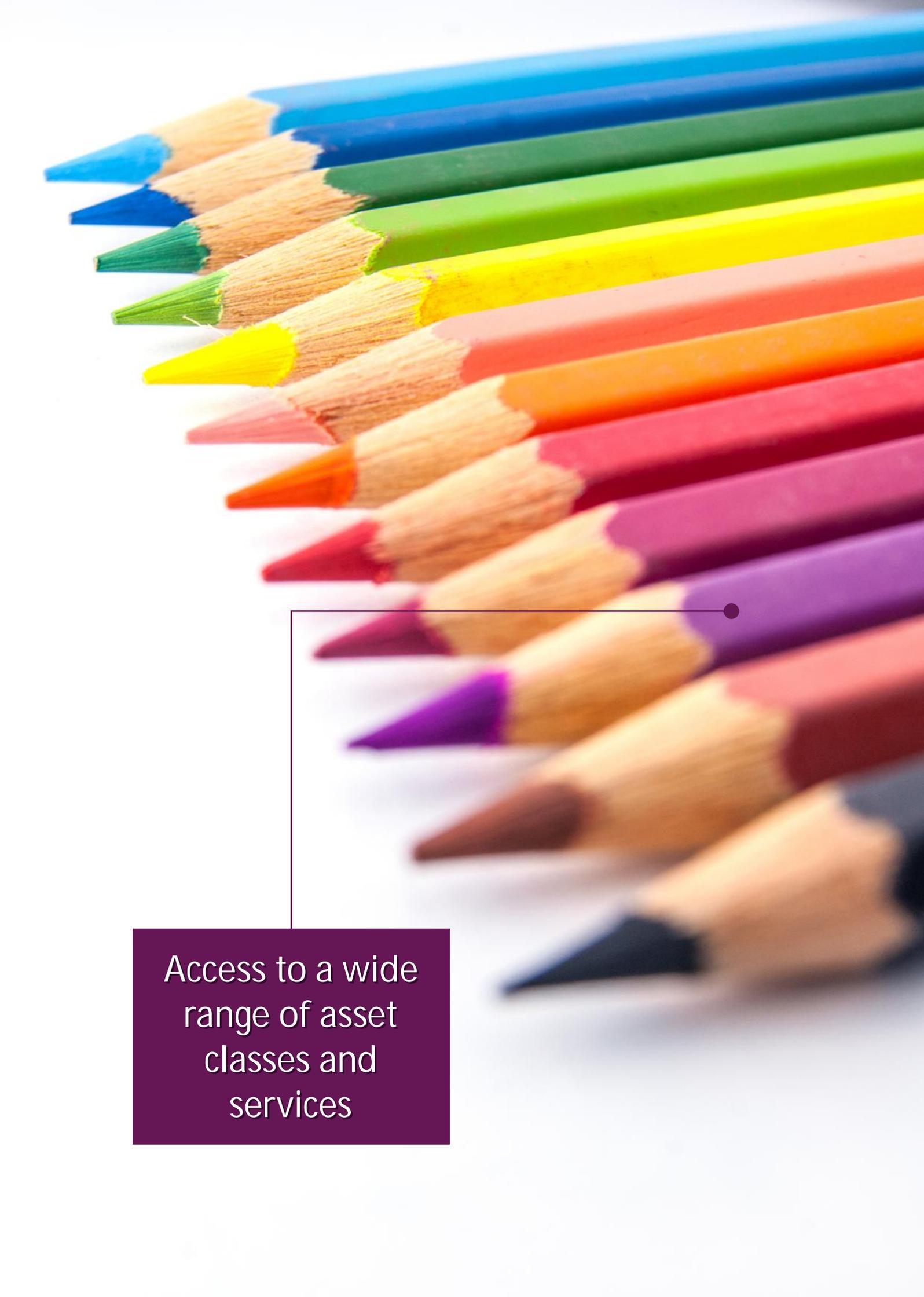


NEW OPEN
ANNUITY

BROCHURE

The annuity that allows personal choice





Access to a wide
range of asset
classes and
services

Please note that the *New Open Annuity* is not appropriate for everybody and it is essential for you to receive independent financial advice before entering into the contract.

This brochure is designed to be read in conjunction with the *New Open Annuity* Key Features Document.

Who are London & Colonial?

London & Colonial is a privately owned, independent financial services group with a successful track record of delivering innovative pension products together with top quality service.

London & Colonial do not provide financial or investment advice and our products are distributed through financial advisers. Our innovative service features are designed to give maximum support to all of our Financial Advisers, enabling them to fulfil your investment requirements.

We offer both on and offshore products within the annuities and pensions markets, and have complimented our range of full service pension and annuity products with entry level versions, which offer exceptional value for money without compromising on our usual high levels of service.

While conventional annuities can offer you a guaranteed income for life, over the long term the returns from their underlying investments have historically been lower than those enjoyed by equity based investments.

Furthermore, with conventional annuities there is no option for any input into the investment strategy, and how your funds are invested.

The *New Open Annuity* from London & Colonial Assurance PLC is a different type of annuity that allows you (or your financial adviser) to select from a range of permitted investments.

The London & Colonial *New Open Annuity* could be the right choice for you if:

- You are a UK resident
- You have a fund of over £100,000
- You require the freedom to choose from the whole of market an investment provider with a wide range of permitted investments
- You wish to have input into the investment strategy and how your funds are invested
- You are prepared to accept some volatility in the value of your income and pension capital in return for the opportunity to benefit from returns other than those available to you via a conventional annuity
- You want the remaining value of your annuity fund, upon your death, to be used to provide benefits for your dependents and other beneficiaries.

Choose who you wish to invest with:

The *New Open Annuity*, offers you the flexibility to choose from a much greater range of investment options and providers than that offered by our Multi-Platform option. This will allow you to access a mix of investments, (subject to our approval) service features and costs that best serves your needs.

All investments carry a degree of risk, and some more than others. You and your adviser shall decide which investments are appropriate to your circumstances.

(Full details of the range of investments permitted can be found in our Permitted Investments List which is available on our website at www.londoncolonial.com or upon request).

How it works:

After we have received your instruction to make a payment of all or part of a pension fund that you have accumulated in a UK Registered Pension Scheme (either a personal pension arrangement or an occupational pension scheme) into the *New Open Annuity*, London & Colonial Assurance Plc will arrange to transfer the fund(s) to the investment provider you have chosen.

Choose your investments:

Once these funds have been received by your chosen investment provider, you will then be able to choose from any of the following permitted investments:

- Cash
- Collectives, e.g. unit trusts, OEICs
- Individual quoted securities through recognised exchanges
- Quoted stocks & shares
- Off-shore bonds.

(Please note that investing directly in property, structured products, or unquoted shares is not permitted).

Choose your income:

With the *New Open Annuity* you have the flexibility to choose the level of annual income payments that suit you, albeit within specified limits.

You can opt to receive payments on a monthly, quarterly, half yearly or annual basis, as well as any additional payments that you may require during any year, (as long as you are not already in receipt of the maximum income allowed for that year).

You also have the option to vary the frequency of your income payments, and request additional payments, as and when required.

Please note the total of all payments received in any one year will be subject to maximum and minimum limits, which are calculated in accordance with the relevant UK regulations currently in force at the time.

The amount of income will be based upon the average of 3 annuity rates available in the market place. The annuity rates used can include Standard or Enhanced/Impaired Life rates depending on your circumstances.

The maximum income will be 120% of this amount and the minimum income will be 50%.

These limits are reviewed from time to time and may go up or down. Reviews will take place at regular intervals, but not exceeding three years.

Taxation:

Under current tax legislation any investments made within the *New Open Annuity* are exempt from Gibraltar taxes on income and capital gains.

However, your income payments will be subject to tax under normal UK PAYE arrangements.

What if I require a guaranteed income?

With the London & Colonial *New Open Annuity* you will have the option to change, at any time, to a conventional annuity basis, to provide you with a guaranteed level of income for life.

This may be provided by an insurer of your choice, however charges may apply. (See our separate charges leaflet for further details).

What happens when I die?

When you die we will use the value of your annuity fund to provide benefits for your dependents or nominated beneficiaries. Benefits can be in the form of a cash lump sum and/or income payments depending upon circumstances at the time.

The death benefits available to your dependents and/or nominated beneficiaries are:

- Annuity Protection Lump Sum Death Benefit
- Guaranteed Payment Period
- Nominated Second Life Annuity
- Charity Lump Sum Death Benefit

Each of these benefits are described in more detail in the *New Open Annuity Key Features Document*.

If you die before the age of 75, annuity protection lump sum and income benefits are paid tax free.

Where you die aged 75, or older, then the annuity protection lump sum will be subject to tax at 45% and any nominated second life or Beneficiary's income payments will be subject to income tax at the marginal rate of the recipient.



Providing all the
tools you need to
effectively manage
your annuity

Lifetime Annuities and the UK Finance Act 2004:

The London & Colonial *New Open Annuity* is a Lifetime Annuity as defined by the UK Finance Act 2004, and by regulations given under that Act. It takes advantage of the new flexibilities introduced by the Act.

Compensation:

The *New Open Annuity* is covered by the UK Financial Services Compensation Scheme.

Gibraltar's strengths:

Gibraltar has one of the best regulated and expanding financial centres in the world and is recognised by both Europe and the USA as operating a strong regulatory framework.

Gibraltar has been rated 'AAA' since December 1997 by financial accreditation organisation Moody's, and awarded 'Qualified Intermediary' (QI) status by the US Internal Revenue Service (IRS) - an endorsement reserved only for institutions from a select band of jurisdictions.

The International Monetary Fund (IMF) has also named Gibraltar as one of the top locations when it comes to being fully compliant with the required banking and insurance regulations and its regulatory and supervisory infrastructure matches all relevant UK standards.

As a separate jurisdiction from the UK, Gibraltar's Parliament is responsible for the transposition of EU law into local law. Having implemented all EU Directives relating to insurance business this means that London & Colonial Assurance PLC (LCA) must implement all EU Directives that currently relate to the supervision of insurance business and, in any instances where the UK's regulatory regime is stricter than the EU; LCA will match the UK regime.

How to contact us:

Should you need any further information please do not hesitate to contact us at:

Customer Services
London & Colonial
38-42 Perrymount Road
Haywards Heath
West Sussex
RH16 3DN

Tel: 0203 479 5505
Email: annuityteam@londoncolonial.com

The information in this guide is based upon our understanding of current legislation which may change in the future.

Should you need any further information please do not hesitate to contact us.

NEW OPEN ANNUITY

For more information about any of our products please scan the QR code below or contact:

t: 0203 640 6840

f: 0203 479 5506

w: www.londoncolonial.com

e: IFASupport@londoncolonial.com



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